

# VSCAPE

Risks involved  
in direct façade  
procurement

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Where are the major areas of risk in direct façade procurement?



Contract & Legalities



Procurement & Lead Time



Production & Shipping



Warranties & Liabilities

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## Contract Risks in China

- Presence in China
- Contractual Back to Back Liabilities
- Chinese Legal Aid
- Chinese Business Law
- 3 Party Contract Agreements
- Bi-Lingual Contracts
- Value of relationships
- Own contract in place with our supplier



## Procurement

- Criteria of Selection
- Approved Suppliers
- Continuous Review
- Mutually beneficial relations
- Material Compliance to Australian Standards & Building Code of Australia



Insulation



Structural Sealant



Composite Cladding



Low-e Coating



Gaskets

## Lead Time

- Capacity & Workload of Factories
- Prioritisation of Orders
- Project Management in China
- Monitoring supply chain activities
- Scheduling factories

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## Production

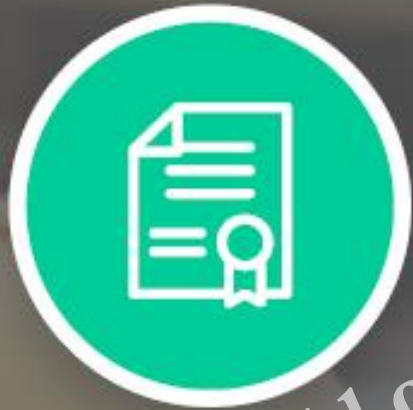
- Quality Control of materials throughout the production process
- Auditing of supplier QA/QC records
- Inspection of the produced Goods
- Testing to Australian Standards



## Shipping

- Packaging & Damage
- Environment
- Health & Safety
- Stillage Certification
- Panel Sequencing

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## Warranty

- Value of Warranty
- Longevity of Warranty
- Ownership of Defects Liability Period

## CSR + VSCAPE

VSCAPE is part of the Australian building company, CSR. Formed in 1855, CSR is one of Australia's oldest manufacturing companies. Today, it is a leading building products company in Australia and New Zealand and is the name behind some of the market's most trusted and recognised brand names.

At VSCAPE, we believe the facade is an incredibly important part of a building and we are proud to provide facade solutions for high-rise curtain wall and window wall projects.

CSR



\$2.6b

Revenue in YEM18



\$3m

Donated to CSR community Support Program since 2003



220+

Manufacturing and distribution sites



4,200+

CSR employees



12,000+

Customers across Australia and NZ

VSCAPE



10+

Projects completed



50%

Growth year on year



14

Team members



3

Office locations



180

Collective years in Façade

# VSCAPE



VSCAPE / Viridian China Team

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Thank you

